

Company Name: Tumbi JV, LLC
DBA: Tumbi Technology
Address: 2115 Stephens Place, Suite 310,
 New Braunfels TX 78130
Contracting Options:
 SBA 8(a) Direct Award

Website: tumbijv.com
Status: 8(a) Tribally-Owned SDB
SBA 8(a) Exit Date: 3/12/2028
UEI: NTPPLJ2E51S3
Cage Code: 9UWS1
Contact: Tumbi-Biz@tumbijv.com



SPEED AND IMPACT

Tumbi Technology is an SBA approved Mentor-Protégé Joint Venture between Red Cedar TG, an SBA 8(a) Certified Tribally-Owned Small Disadvantaged Business (SDB), and UNCOMN, a Service-Disabled Veteran-Owned Small Business. With Red Cedar TG as the Protégé and UNCOMN as the Mentor, we combine the best of both worlds: Red Cedar TG's dedication to community-driven growth and sustainability and UNCOMN's proven track record of delivering transformative business and technology consulting services.

Utilizing the SBA 8(a) program will also streamline your procurement process, offering top-tier IT and telecommunications services while supporting the growth and diversity of our culturally rich enterprise. By choosing our 8(a) business, your federal agency can benefit from a streamlined procurement process that is characterized by speed and simplicity. We are committed to driving success through innovation, integrity, and collaboration. Join us on our journey to create a smarter, more connected world.



TRIBAL 8(a) ADVANTAGES

✓ SOLE-SOURCE CONTRACTING

Our 8(a) certification allows your agency to award sole-source contracts to us, streamlining the procurement process and providing you with an efficient and reliable partner to meet your needs. This helps your agency acquire goods and services faster, saving time and administrative resources.

✓ ACCESS TO SPECIALIZED CAPABILITIES

By choosing our 8(a) certified business, you gain access to a diverse set of specialized capabilities and an agile team that is empowered to efficiently navigate federal contracting requirements. We bring a unique perspective and an innovative approach to addressing your agency's challenges and objectives.

✓ EXPERTISE IN FEDERAL REGULATIONS

Our 8(a) certification signifies that we thoroughly understand federal regulations, including those related to contracting, compliance, and reporting. This expertise ensures that your agency can confidently engage with a contractor well-versed in the intricacies of federal requirements, reducing the risk of compliance-related issues.

✓ SIMPLIFIED COMPLIANCE DOCUMENTATION

When working with our 8(a) certified business, your agency can expect streamlined compliance documentation. We are experienced in navigating the complex landscape of compliance requirements, ensuring that all necessary documentation is efficiently managed and submitted in accordance with federal regulations.

SOLE SOURCE ADVANTAGES

- ✓ SBA may award a direct award contract (sole source) with an unlimited ceiling to an 8(a) participant owned and controlled by a Native American tribe per **13 CFR 124.506(b)**.
- ✓ Sole source offers flexibility and reliability through direct negotiations per **13 CFR 124.503** and competitive threshold exemptions per **48 CFR 19.805-1**.
- ✓ Elimination of pre-award schedule risk as Native American sole source procurements cannot be protested per **13 CFR 124.517(a)**.
- ✓ Tribal 8(a)s like Tumbi Technology, unlike other 8(a) companies, provide the Government with a virtually unlimited sole source ceiling per **48 CFR 6.303-1**.
- ✓ The Government may award sole source contracts to Tribal 8(a) companies up to \$22M without Justification and Approval (J&A) and more than \$22M with J&A, offering an unlimited threshold per **13 CFR 124.506(a)**.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.



30-60 DAYS

The time it typically takes for a quick, smooth transition to full contract operations with an 8(a) company.



BENEFITS OF TRIBAL AND SOLE SOURCE CONTRACTING

UEI: NTTPLJ2E51S3

CAGE CODE: 9UWS1

WHY PARTNER WITH TRIBAL 8(a)

✓ PRE-NEGOTIATED TERMS

Your agency can take advantage of 8(a) pre-negotiated terms and conditions, expediting the contracting process and simplifying the administrative requirements of procurement. This efficient approach ensures that both parties can focus on the successful execution of the contract.

✓ PROVEN ELIGIBILITY AND CAPABILITY

As an 8(a) certified business, we have undergone a comprehensive certification process to demonstrate our eligibility and capability to deliver exceptional products and services. This means your agency can confidently engage with a pre-qualified supplier, reducing the time and effort typically associated with vetting potential contractors.

✓ REPORTING EFFICIENCY

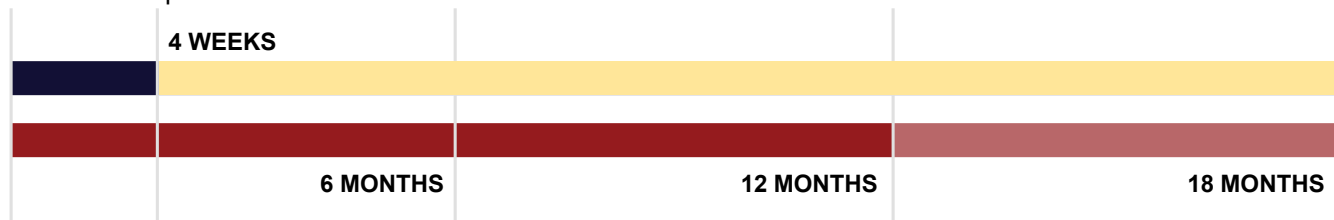
By partnering with our 8(a) certified business, your agency can benefit from reporting efficiency. We understand the importance of timely and accurate reporting, and we are committed to delivering the necessary documentation in a streamlined and efficient manner, reducing the administrative burden on your agency.

✓ TRANSPARENT AND COLLABORATIVE APPROACH

We foster a transparent and collaborative approach to compliance and reporting, ensuring that your agency is informed and involved throughout the contract process. Our commitment to open communication and partnership enables a smooth and efficient compliance and reporting experience.

ACCELERATED PROCUREMENT TIMELINE

Measured in weeks rather than months, a sole source procurement provides the Government with Tumbi Technology's high quality and CPARS demonstrated performance six times faster than a standard procurement. Following SBA approval, our open discussions throughout the procurement process allow us to tailor pre-award requirements effectively, ensuring our customers achieve their desired post-award outcomes.



TUMBI TECHNOLOGY SOLE-SOURCE PROCESS

3 - 4 WEEKS

1. Develop SOW
2. Identify Budget
3. Submit Sole-Source Solicitation to SBA
4. Receives SBA Response within 5 Days
5. Negotiate and Award Contract
6. Start Performance

STANDARD PROCUREMENT PROCESS

12 - 18 MONTHS

1. Develop SOW
2. Identify Budget
3. Identify Contract Vehicle
4. Develop Solicitation
5. Post Solicitation
6. Amend Solicitation
7. Receive and Evaluate Responses
8. Establish Competitive Range
9. Discussion, ENs, FPRs
10. Award Contract
11. Protests & Associated Delays
12. Start Performance

LEARN MORE

OUR NAICS

238210 Electrical Contractors and Other Wiring Installation Contractors
513210 Software Publishers
541330 Engineering Services
541511 Custom Computer Programming
541512 Computer Systems Design Services
541519 Other Computer Related Services
541611 Administrative Management and General Management Consulting Services
541690 Other Scientific and Technical Consulting Services
611420 Computer Training
See website for additional NAICS information

OUR CAPABILITIES

- ⇒ Enterprise Architecture & Business Process Modeling
- ⇒ Software Engineering & Application Development
- ⇒ Secure Cloud
- ⇒ Cyber Security
- ⇒ Intelligent Data Solutions
- ⇒ IT Operations & Maintenance
- ⇒ Telecommunications

SOCIOECONOMIC STATUS

SBA 8(a) Tribal-Owned SDB
Indian Small Business Economic Enterprise (ISBEE)

RATINGS/CERTIFICATIONS

ISO 9001:2015
ISO 20000-1:2018
ISO 27001:2013
CMMI DEV Level III
CMMI SVC Level III



To learn more about **Tumbi Technology**, visit our website or contact us at Tumbi-Biz@tumbijv.com